



Sales Associate-Southlake Mall

Contact: L BRANDS

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https://al-lamar.countybuyselltrade.com/jobs/sales-associate-southlake-mall_merrillville_82219

Address:

31931 Camino Capistrano Ste B, Merrillville

Price:

Check with seller

DetailsApplyDescriptionLa Senza sales associates deliver a best-in-class, captivating, branded customer experience that builds loyalty and enables consistent sales and profit growth. They drive personal sales and SPAH performance and demonstrate all expected selling behaviors plus embody all attributes of La Senza sellers. They live our values and represent the brand in their behaviors. They live our values and represent the brand in their behaviors.

Role and Responsibilities:

Focused on building new and lasting customer connections, delivering highly satisfying customer experiences. Consistently lead the La Senza selling model with confidence, passion and expertise for the brand.

Responsible for creating a shopping experience that is effortless, inspiring and productive through expert product knowledge and cultivating relationships with customers to elevate the shopping experience. Develop customer loyalty and following.

Promote and display teamwork across all zones to ensure the customer's journey is seamless.

Process customer transactions, returns or exchanges accurately and efficiently and create lasting customer impressions

Demonstrate knowledge and insight regarding inventory availability, customer requests and provide feedback on the product to store leadership.

Understand, adhere to and reinforce brand standards

Reinforce all activities related to providing a safe working environment

Maintain an awareness of loss prevention by supporting a culture of honesty and connecting the links between customer service, associate engagement and shrink

Assist with merchandise presentation for sales floor replenishment including ensuring merchandise is properly priced in accordance with markdowns, markdowns, markdowns

Promotions



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